



CITY OF SAN ANTONIO  
**WORKFORCE DEVELOPMENT OFFICE**

**Train for Jobs SA Update**  
*As of December 15, 2021*

Enrollment Numbers

1. **Number of individuals who have expressed interest in the program**
  - 16,540
2. **Number of individuals who have completed the preliminary intake process**
  - 9,552
3. **Number of individuals pending enrollment in training program**
  - 3,029
4. **Median time from intake to enrollment**
  - 41 days
5. **Number of individuals who have enrolled in a training program**
  - **4,433 individuals** have enrolled in **4,601 trainings**, including High School Equivalency, On-the-Job Training, and/or Short- or Long-Term workforce training.

Training Types	Trainings	Percentage
OJT	40	0.87%
HSE	662	14.39%
Short-Term (<12 weeks)	2,324	50.51%
Long-Term (>12 weeks)	1,575	34.23%
<b>Total</b>	<b>4,601</b>	<b>100.00%</b>
Age Ranges	Trainings	Percentage
18 - 24	869	19.60%
25 - 34	1,605	36.21%
35 - 44	1,017	22.94%
45 - 54	576	12.99%
55 - 64	219	4.94%
65 - 74	27	0.61%
75+	5	0.11%
No Age Listed	115	2.59%
<b>Total</b>	<b>4,433</b>	<b>100.00%</b>
Race	Trainings	Percentage
American Indian/Alaska Native	22	0.50%
Asian	85	1.92%
Black/African-American	647	14.59%
Hispanic	2,888	65.15%
Middle Eastern	16	0.36%
Native Hawaiian/Pacific Islander	12	0.27%

Other Race	100	2.26%
White	549	12.38%
Undefined	114	2.57%
<b>Total</b>	<b>4,433</b>	<b>100.00%</b>
<b>Gender</b>	<b>Trainings</b>	<b>Percentage</b>
Female	2,990	67.45%
Male	1,309	29.53%
Self-Described	12	0.27%
Preferred not to Answer/Undefined	122	2.75%
<b>Total</b>	<b>4,433</b>	<b>100.00%</b>

**6. Short- and Long-Term training Breakdown by Industry**

- The following table provides a breakdown by industry for the **3,899 Short- or Long-Term trainings** that participants have enrolled in.

Industries	Trainings	Percentage	Refer to these tables for additional details
Business	610	15.65%	Table A
IT	767	19.67%	Table B
Manufacturing/Logistics	277	7.10%	Table C
Medical	1847	47.37%	Table D
Trades	257	6.59%	Table E
Other	141	3.62%	Table F
<b>Total</b>	<b>3,899</b>	<b>100.00%</b>	

**TABLE A: Detailed Business Industry Report**

Business Courses	Trainings	Percentage
Bookkeeping/Accounting Clerk	173	28.36%
Human Resources	126	20.66%
Human Resources Management Cert.	96	15.74%
Administrative Assistant	79	12.95%
Office Support Assistant	40	6.56%
Entrepreneurship	38	6.23%
General Business Operations	37	6.07%
Financial Services Representative	13	2.13%
Business Admin Associate	4	0.66%
Bilingual Customer Service	4	0.66%
<b>Total</b>	<b>610</b>	<b>100.00%</b>

**TABLE B: Detailed IT Industry Report**

IT Courses	Trainings	Percentage
Computer Support Specialist	120	15.65%
Comp TIA Fundamentals	82	10.69%
Full Stack Software Development	76	9.91%
Google IT Support Professional	76	9.91%
Information Technology	76	9.91%
Cybersecurity	71	9.26%

Customer Service Representative	47	6.13%
Systems Administrator	43	5.61%
Security Support Specialist	36	4.69%
IT Customer Support	31	4.04%
Data Science	24	3.13%
Information Security & Assurance	18	2.35%
Network Support Specialist	11	1.43%
Cloud Computing	9	1.17%
Software Development	9	1.17%
Network Administrator	8	1.04%
Artificial Intelligence	7	0.91%
Web and Mobile Development	6	0.78%
Digital Marketing	5	0.65%
Computer Programming	5	0.65%
Dynamic Advancement Training	4	0.52%
Graphic Design	3	0.39%
<b>Total</b>	<b>767</b>	<b>100.00%</b>

**TABLE C: Detailed Manufacturing/Logistic Industry Report**

<b>Manufacturing &amp; Logistics Courses</b>	<b>Trainings</b>	<b>Percentage</b>
Commercial Driver's License	182	65.70%
Professional Truck Driving	39	14.08%
Advanced Manufacturing	26	9.39%
Logistics	20	7.22%
Warehouse Operations	5	1.81%
Supply Chain Technician	3	1.08%
Machine Tool Operator	1	0.36%
Certified Logistics Associate	1	0.36%
<b>Total</b>	<b>277</b>	<b>100.00%</b>

**TABLE D: Detailed Medical Industry Report**

<b>Medical Courses</b>	<b>Trainings</b>	<b>Percentage</b>
Medical Assistant	396	21.44%
Medical Billing and Coding	233	12.62%
Registered Nurse	214	11.59%
Phlebotomy	188	10.18%
Pharmacy Technician	178	9.64%
Medical Front Office	131	7.09%
Certified Nurse Assistant	111	6.01%
Dental Assistant	85	4.60%
Patient Care Technician	82	4.44%
Licensed Vocational Nurse	51	2.76%
Certified Rhythm Analysis Technician	43	2.33%
Radiography Tech	22	1.19%

Dental Hygienist	20	1.08%
Diagnostic Medical Sonographer	20	1.08%
Occupational Therapy Assistant	13	0.70%
Respiratory Care	13	0.70%
Physical Therapy Assistant	12	0.65%
Invasive Cardiac Technology	12	0.65%
Health Information Technology	9	0.49%
Electronic Health Records Specialist	7	0.38%
Surgical Tech	6	0.32%
Tandi Medical Apprenticeship	1	0.05%
<b>Total</b>	<b>1,847</b>	<b>100.00%</b>

**TABLE E: Detailed Trades Industry Report**

Trades Courses	Trainings	Percentage
Electrical Trades	78	30.47%
HVAC	49	19.14%
Window Restoration	25	9.76%
Welding	24	9.37%
Plumbing	19	7.42%
Safety Training Campaign	18	7.03%
Carpentry	11	4.29%
Auto Service Technician	8	3.13%
Culinary Arts	8	3.13%
Aircraft Mechanic	6	2.34%
Diesel Mechanic	5	1.95%
Supply Chain Technician	2	0.78%
Construction	2	0.78%
Roofing	1	0.39%
<b>Total</b>	<b>256</b>	<b>100.00%</b>

**TABLE F: Detailed Report for Other Industries**

Other Courses	Trainings	Percentage
Childcare Development Assoc.	116	82.27%
Paralegal	7	4.96%
Hospitality Management	6	4.26%
Educator Prep Program	6	4.26%
Pending Partner Entry	6	4.26%
<b>Total</b>	<b>141</b>	<b>100.00%</b>

7. **1,683 participants have completed their training program** (out of 4,433 who have entered training).

Training Status	Participants	Percentage
Complete	1,683	37.97%
Age Range	Participants	Percentage
18 - 24	321	19.07%
25 - 34	581	34.52%
35 - 44	384	22.82%

45 - 54	231	13.73%
55 - 64	106	6.30%
65 – 74	14	0.83%
75+	2	0.12%
No Age Listed	44	2.61%
<b>Total</b>	<b>1,683</b>	<b>100.00%</b>
<b>Race</b>	<b>Participants</b>	<b>Percentage</b>
American Indian/Alaskan Native	6	0.36%
Asian	36	2.14%
Black/African-American	245	14.56%
Hispanic	1092	64.88%
Middle Eastern	10	0.59%
Native Hawaiian/Pacific Islander	4	0.24%
Other Race	30	1.78%
White	219	13.01%
Undefined	41	2.44%
<b>Total:</b>	<b>1,683</b>	<b>100.00%</b>
<b>Gender</b>	<b>Participants</b>	<b>Percentage</b>
Female	1082	64.29%
Male	547	32.50%
Self-Described	7	0.42%
Preferred not to Answer/Undefined	47	2.80%
<b>Total:</b>	<b>1,510</b>	<b>100.00%</b>

8. **2,801 enrolled participants have NOT completed training program** (out of 4,433 participants who have entered training).

<b>Status</b>	<b>Participants</b>	<b>Percentage</b>
Dropped	260	5.87%
In Progress	2,490	56.17%
<b>Total</b>	<b>2,750</b>	<b>62.04%</b>

<b>“Dropped” Age Range</b>	<b>Participants</b>	<b>Percentage</b>
18 - 24	67	25.77%
25 - 34	85	32.69%
35 - 44	63	24.23%
45 - 54	29	11.15%
55 - 64	11	4.23%
No Age Listed	5	1.92%
<b>Total</b>	<b>260</b>	<b>100.00%</b>
<b>“Dropped” Race</b>	<b>Participants</b>	<b>Percentage</b>
Asian	3	1.15%
Black/African-American	39	15.00%
Hispanic	190	73.08%
Other Race	2	0.77%

White	21	8.08%
Undefined	5	1.92%
<b>Total</b>	<b>260</b>	<b>100.00%</b>
<b>“Dropped” Gender</b>	<b>Participants</b>	<b>Percentage</b>
Female	172	66.15%
Male	83	31.92%
Preferred not to Answer/Undefined	5	1.92%
<b>Total</b>	<b>260</b>	<b>100.00%</b>
<b>“In Progress” Age Range</b>	<b>Participants</b>	<b>Percentage</b>
18 - 24	481	19.32%
25 - 34	939	37.71%
35 - 44	570	22.89%
45 - 54	316	12.69%
55 - 64	102	4.10%
65 - 74	13	0.52%
75+	3	0.12%
No Age Listed	66	2.65%
<b>Total</b>	<b>2,490</b>	<b>100.00%</b>
<b>Race</b>	<b>Participants</b>	<b>Percentage</b>
American Indian/Alaska Native	16	0.64%
Asian	46	1.85%
Black/African-American	363	14.58%
Hispanic	1,606	64.50%
Middle Eastern	6	0.24%
Native Hawaiian/Pacific Islander	8	0.32%
Other Race	68	2.73%
White	309	12.41%
Undefined	68	2.73%
<b>Total</b>	<b>2,490</b>	<b>100.00%</b>
<b>Gender</b>	<b>Participants</b>	<b>Percentage</b>
Female	1,736	69.72%
Male	679	27.27%
Self-Described	5	0.20%
Preferred not to Answer/Undefined	70	2.81%
<b>Total</b>	<b>2,490</b>	<b>100.00%</b>

#### Stipends

- 1. Number of participants receiving stipends**
  - 3,508
- 2. Estimated amount of stipends paid**
  - \$9,300,861 (through October 31, 2021)

#### On the Job Training (OJT)

- 1. 40 OJT participants**

Business Hosting OJT	Industry	# of OJT Participants
Allied Healthcare	Medical	1
Comfort Suites Alamo Riverwalk	Other	2
Cruising Kitchens	Business	5
Digital Creative Institute	Business	1
Element Kombucha	Manufacturing/Logistics	1
Factory Keys	Manufacturing/Logistics	1
Full of Grace Marketing	Business	1
Glo's Homestore Furniture	Business	2
Platinum Aviation	Manufacturing/Logistics	1
SAT Energy	Business	1
Stirista	Business	1
Tandi Medical	Medical	2
Toyotetsu	Manufacturing/Logistics	19
VuTex	Manufacturing/Logistics	1
Zeitgeist Wellness Group	Medical	1

## 2. Employers participating

- 64 employers

Business Hosting OJT	Industry
A New Life For A New Generation	Professional
Advanced Healthcare	Healthcare
Allied Healthcare	Medical
Artisan Oddities & Entertainment	Sales
Axxon Services Inc.	HVAC
Bestica	IT
Caring Solutions	Medical
Carvajal Agencies	Insurance
Carvix	Automotive
Comfort Suites Alamo Riverwalk	Customer Service
Consolidated Installation Support, LLC	Construction
Costa Solutions	Transportation
Crosspoint at The Summit	Customer Service
Cruising Kitchens	Hospitality
Davies Entertainment	Hospitality
Davila Pharmacy	Medical
Digital Creative Institute	Marketing
Division Laundry	Cleaning
Dynamic Advancement	IT
Eagle One Towing	Towing
Element Kombucha	Manufacturing
EO2 Concepts	Manufacturing

Business Hosting OJT	Industry
Light Wings Promotions	Marketing
Naomi Child Development Center	Childcare
Nissei Plastics	Manufacturing
NuPak Medical/Katena	Medical/ Manufacturing
San Antonio Sports Medicine	Medical
Palacio Del Rio	Hospitality
Pearsall Law Firm, PLLC	Customer Service
Platinum Aviation	Aerospace
Randolph's Lawn Care	Construction
RCNL, LLC	Warehousing
RDR Flooring Services	Construction
Reed Candle Company	Administrative
RX Technology	IT
S.A Leadership Academy	Education
SAT Energy	Manufacturing
SSG Hotel	Hospitality
Sterling Foods	Manufacturing
Steven & Sons	Manufacturing
Tandi Medical	Medical
The Social Being	IT
The Vision Source	Manufacturing
TL Abbott Investments	Financial

Forma Automotive	Manufacturing
Full of Grace Marketing	Professional
GLO's Home Store Furniture	Retail
Hero Assemblers	Manufacturing
INCELL Corporation	Medical
Intensity Paint	Construction
Jorge Herrera Law Firm	Professional
Joyson Safety Systems	Manufacturing
La Estrella Home Care	Medical
Law Office of Jerry Trevino	Professional

Treco Enterprises	Construction
True Flavors	Food
Toyotetsu (TTTX)	Manufacturing
Unifirst	Production
Veracity Professional Services Group	Manufacturing
Visionworks	Manufacturing
VT San Antonio Aerospace	Aerospace
Zeitgeist Wellness Group	Medical
ZH Airport Hotel	Hospitality
ZH Landmark Center Hotel	Hospitality

Wraparound Support Services

**1. Current Case Management Participant Ratios**

Agency	Participants Per Case Manager
Alamo Colleges District	75 - 100
Chrysalis Ministries	50
Family Service	65 - 80
Project Quest	120
Restore Education	86
Workforce Solutions Alamo	60 - 80

**2. Barriers participants are experiencing**

- Train for Jobs SA partner agencies document these barriers during intake and refer participants to internal or external resources.
- Participants commonly request assistance with the following:
  - Rent, mortgage, and utility bills
  - Childcare
  - Textbooks
  - Work uniforms
  - Tools needed for skilled trades programs
  - Transportation
  - Food

Employment

**1. 888 participants have been connected to employment**

Placement Time	Participants	Percentage
< 90 days	155	17.45%
> 90 days	130	14.64%
Pending Partner Data Entry	603	67.91%
<b>Total</b>	<b>888</b>	<b>100.00%</b>
Age Range	Participants	Percentage
18 - 24	146	16.44%
25 - 34	294	33.11%
35 - 44	221	24.89%



45 - 54	129	14.53%
55 - 64	61	6.87%
65 – 74	11	1.24%
No Age Listed	26	2.93%
<b>Total</b>	<b>888</b>	<b>100.00%</b>
<b>Race</b>	<b>Participants</b>	<b>Percentage</b>
American Indian/Alaskan Native	3	0.34%
Asian	18	2.03%
Black/African-American	139	15.65%
Hispanic	538	60.59%
Middle Eastern	5	0.56%
Native Hawaiian/Pacific Islander	3	0.34%
Other Race	18	2.03%
White	142	15.99%
Undefined	22	2.48%
<b>Total</b>	<b>888</b>	<b>100.00%</b>
<b>Gender</b>	<b>Participants</b>	<b>Percentage</b>
Female	542	61.04%
Male	310	34.91%
Self-Described	7	0.79%
Preferred not to Answer/Undefined	29	3.26%
<b>Total</b>	<b>888</b>	<b>100.00%</b>

## 2. Employment by industry

<b>Industry</b>	<b>Job</b>	
	<b>Placements</b>	<b>Percentage</b>
Business	133	14.98%
IT	98	11.04%
Manufacturing & Logistics	90	10.14%
Medical	267	30.07%
Trades	77	8.67%
Other	223	25.11%
<b>Total</b>	<b>888</b>	<b>100.00%</b>

## 3. Top 10 employers

<b>Top 10 Employers</b>	<b>Job Placements</b>
Methodist Hospital	57
University Health System	35
Toyotetsu Texas, Inc	24
JR Ramon Demolition	18
Baptist Health System	17
Family Service	12
TaskUS USA LLC	9
City of San Antonio	8

American IT Resource Group, Inc.	7
Conduent State and Local Solutions	7

**4. Median wage of job placements**

- \$15.00/hour
- All individuals are placed in career paths that have the potential for at least \$15/hour wages in the near future.

**5. Number of participants earning at least \$15 per hour and higher**

- 477

Industry	Job Placements	Percentage
Business	73	15.30%
IT	79	16.56%
Manufacturing & Logistics	69	14.46%
Medical	134	28.09%
Trades	29	6.08%
Other	93	19.50%
<b>Total</b>	<b>477</b>	<b>100.00%</b>
Age Range	Job Placements	Percentage
18 - 24	70	14.68%
25 - 34	162	33.96%
35 - 44	122	25.58%
45 - 54	65	13.63%
55 - 64	37	7.76%
65 – 74	9	1.89%
No Age Listed	12	2.51%
<b>Total</b>	<b>477</b>	<b>100.00%</b>
Race	Job Placements	Percentage
American Indian/Alaskan Native	1	0.21%
Asian	16	3.35%
Black/African-American	68	14.25%
Hispanic	289	60.59%
Middle Eastern	4	0.84%
Native Hawaiian/Pacific Islander	3	0.63%
Other Race	13	2.72%
White	73	15.30%
Undefined	10	2.10%
<b>Total</b>	<b>477</b>	<b>100.00%</b>
Gender	Job Placements	Percentage
Female	273	57.23%
Male	187	39.20%
Self-Described	3	0.63%
Preferred not to Answer/Undefined	14	2.93%
<b>Total</b>	<b>477</b>	<b>100.00%</b>

**6. Median wage increase**

- \$1.97

Industry	Median Wage Increase
Business	+\$1.39
IT	+\$3.50
Manufacturing & Logistics	+\$3.00
Medical	+\$2.67
Trades	No Change
Other	+\$1.00
Age Range	Median Wage Increase
18 - 24	+\$2.44
25 - 34	+\$2.23
35 - 44	+\$1.20
45 - 54	No Change
55 - 64	+\$2.00
65 - 74	+\$3.00
No Age Listed	+\$3.67
Race	Median Wage Increase
American Indian/Alaskan Native	+\$1.50
Asian	+\$8.36
Black/African-American	+\$1.75
Hispanic	+\$1.55
Middle Eastern	+\$3.50
Native Hawaiian/Pacific Islander	+\$8.00
Other Race	+\$2.00
White	+\$1.50
Undefined	N/A
Gender	Median Wage Increase
Female	+\$2.00
Male	+\$1.50
Self-Described	-\$0.12
Preferred not to Answer/Undefined	No Change