

CARING FOR OUR CUSTOMERS

PRESENTED BY:

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Vice President, Community Engagement & Corporate Responsibility

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Informational Update

AGENDA



- GUIDING PILLARS
- ENERGY 2 BUSINESS TEAM
- PROPERTY MANAGER WEB PORTAL
- CUSTOMER ASSISTANCE PROGRAMS
- CONNECTING CUSTOMERS TO OUR SUPPORT OPTIONS
- MONITORING THE LANDSCAPE
- DISCONNECT TIMELINE
- MESSAGING
- OUR ONGOING GOALS

OUR GUIDING PILLARS & FOUNDATION





All business decisions are based on our commitment to being one of the best-managed & most *Financially Responsible* utilities in the nation!

A NEW WAY TO HELP OUR CUSTOMERS



- Hands-on, mobile team serving our small business customers and local non-profits
- A resource for complex issues
- Save you money! Create awareness of our full scope of products & services

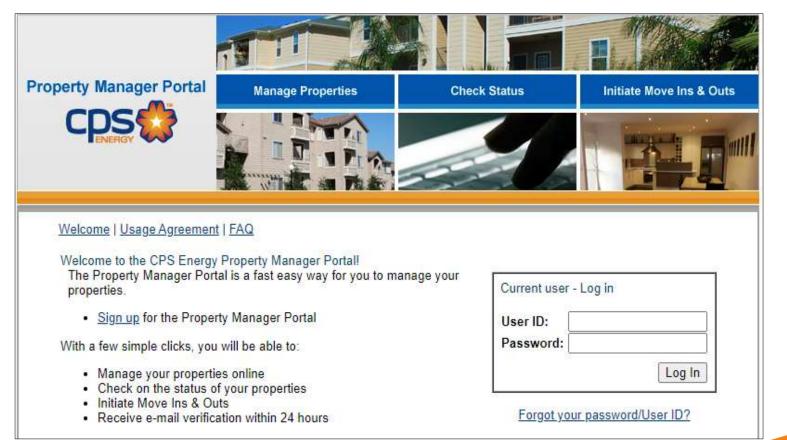




210.353.6322 e2b@cpsenergy.com

PROPERTY MANAGER WEB PORTAL





https://secure.cpsenergy.com/ospm/index.jsp

PROPERTY MANAGER WEB PORTAL SCENARIO:



TENNANT DISCONNECT FOR NON PAYMENT

- If no payment received, services will remain off and account will be closed by CPS Energy.
- The apartment complex will see through the portal that the account is in vacant status. No email notification is sent.
- This account will not automatically transfer into the property name.
- The property will need to call & ask us to move the account into their name so they will be ready for their next tenant.

CUSTOMER ASSISTANCE PROGRAMS

A steadfast commitment to customers is one of our core values. We offer products, services and advice to help you manage your energy use and bill.

Our customers can pay their energy bill in a number of ways. They also have access to a variety of assistance programs to help fill the gap when life events happen.

ASSISTANCE & BILLING PROGRAMS



Affordability Discount

Residential electric and gas customers whose income is at or below 1.25 parcent of the Federal Poverty Guidelines and who meet at least one of the following requirements quality for a discount on their

monthly service availability charge. These discounts can add up to a savings of \$147 a year.

Eligibility:

- Cuddimers 60 years or older
- Customers with disabilities
- Customers with the sustaining modical equipment.
- Families with preschool-aged children or children in school 18 years or younger
- Have extensisting circumstances as determined by CPS Energy or the City of San Antonio



Casa Verde

Case Vende offers eligible customers an average of \$5,000 in fee energy saving improvements that can have those \$16, impectally during the summer and whose months. Recipients take an average of \$350 a year on their energy \$15.



Budget Payment Plan

Customers pay the same amount every month when their energy bills are averaged over the last year and a small percentage is added to cover environmental factors and changing fuel costs.

Customers continue to receive a monthly cill showing actual energy consumption and charges for that month. Customers must have maintained an account for at least a year and have a good payment instany with us to be eligible.



Residential Energy Assistance Partnership (REAP)

REAP is a non-profit partnership between CPS Energy, the City of San Antonia and Bexar County. REAP provides temporary bill assistance to customers who meet the

following qualifications:

- Must be at or below 135 percent of Federal Poverty Guidelines and must be experiencing a financial translate.
- Must have small or school-age children
- Must be elderly, handicapped or require critical-care recurrent.



Burned Veterans' Discount

This program provides bill payment auxiliance to military witerans who have significantly decreased abilities to suplate their body's core temperature because of severe burns received during armed.

conflict or combat. The discount is effective for the months of April through October.

Digitality requirements include

- A medical military facility certification
- Completed application must be faxed by a medical facility to (210) 353-3666
- Medical confirmation must be provided every 17 months to remain on program.



Critical Care Customer Program

This program allows customers who use electrically operated medical equipment in their homes additional time to pay their bill.

To quality, the applicant must

- Provide confirmation from their physician indicating medical equipment is equipmed.
- Renew the application with their physician every 12 months to remain on the program.



Disabled Citizen Billing Program

Residential disabled customers on Supplemental Security Income (SSI) are provided additional time to pay their bill.

To qualify, the applicant must

- So the person whose name is on the utility bill
- Planarive SSI
- he their primary address:



Senior Citizen Billing Program

Provides sansor citizens additional time to pay their utility bill each morth (25 days instead of 16 days)

To qualify, applicants must-

- Be at least 60 years of age or older
- Be the person whose name is on the bill
- Provide social security number and/or driver ilconse or



Senior Citizen Late Payment Walver

CPS Energy residential customers can quality to have late payment charges walked.

To qualify, applicants must

- He at least 60 years of age or older
- Be the person whose name is on the bill.
- +Bit at or below 125 percent of the Receipt Powerty Guidelines.



Payment Arrangements

Payment arrangements are available to eligitile customers who need additional time to

Arrangements Include

- An extension (30 days or less); or
- A defended payment plan allowing customers the ability to pay their accumulated paid due bill over a period of months.

PAYMENT METHODS



AutoPay

Prough AutoPay, a customer's bill is automitatically debited from their bank account on approximately the same day each month. Customers will still be able to swise their billing statement online.

before payment is withdrawn from their account. AutoPay can be combined with the Budgel Payment Plan, Disabled Crizen Wiling Program of Senior Citizen Billing Program.



Pay by Mall

For convenience, a return emissippe is imprined with a customer's monthly bill. Payments should be sent to

CPS Energy P.O. Box 2678 San Antonio, TX 78289-0001



Day Online

Making an online payment through Manage. My Account is the mod convertent way to pay your bit Coatemars can enroll in Manage My Account at covering/com and their next bill will be sent electronically to

Their erruit address.

- Online payments from checking or savings accounts are processed at no charge.
- -Bills can be viewed for the previous 12 months.
- +Convenient account access 24/7
- My Energy Portal access shows heighbor comparisons, wealther, dutalled energy use plus, an energy saving tip lineary.



Pay by Phone

Customers can pay their bill by phone using an electronic cheor, debrt card, MSA, MasterCard or Discover Card Residential outliness can call (877) 257-1177 to make a payment. A \$2.50 vendor consumerico.

tion* will be assessed for a payment up to 51,000.



Pay In Person

Customers can make payments in person

Eastside Customer Service Center

4575 Rigsby Road, Ski, T12

Northside Customer Service Center

7000 San Podro, near Oblate

Southside Customer Service Center

660 S.W. Military - Shoppur's City Mail, Sta. X

Westside Customer Service Center

BB3 Castrovilla Road, Sulto 406 at Las Partias Centor

Customers can also make payments at HE-8, Woodbriest National Bank located India Walmart, Money BeniSpeedy Cash and other infall stores. Payments made at service contors and Western Union locations such as HEB and Woodbriest Bank are credited immediative to the commonly account.

*O'S lavegy does not from safe benefit from this like

Learn more at cpsenergy.com or call 210-353-2222

https://cpsenergy.com/assistance

CONNECTING CUSTOMERS TO SUPPORT OPTIONS











REAPOver \$1 Million
Donated



CPS Energy Angels
Launched in 2021







Due Date Extension *Over 10k Active*



Budget Payment Plan *Over 34k enrolled*



CORE Outreach
Over 83k called

Since June of 2020, we have helped connect our customers to \$36 million of assistance & will continue to pursue all avenues available to help our customers!

MONITORING THE LANDSCAPE







Analyzing External Factors

We monitor the impacts to our community & present meaningful referrals & programs to help our customers.

DISCONNECT TIMELINE RESIDENTIAL CUSTOMER SEQUENCING



For residential customer accounts not enrolled in an active installment plan & are eligible for disconnection we will follow this sequencing:

| 08/01/21 | 09/01/21 | 10/01/21 | 11/01/21 | 12/01/21 | 01/1/22 | 02/01/22 |
|--|----------|-------------------------|----------|----------|---------|----------|
| Past due Not enrolled in assistance programs Have not returned our calls | | | | | | |
| Past Due Enrolled in our assistance programs | | | | | | |
| | | Legend: | | | | |
| Heightened Engagement & Communications | | | 5 | | | |
| | | Activate Disconnections | | | | |
| Return to Normal Collections Practices | | | | | | 10 |

KEY MESSAGING APPROACH





Create awareness of timing, assistance options & programs



Continued community outreach & stakeholder partnerships



Continued CORE outbound calls



Updates thru all available communication channels



Direct communication with a call to action & how to reach us

Our messaging will focus on all customers with a past due balance to help prevent their accounts from becoming eligible or being disconnected & we will identify the best support to fit their needs.

OUR ONGOING GOALS HELPING ALL CUSTOMERS



- We will continue to be thoughtful & caring.
- We understand that a financially healthy recovery for our customers is important to everyone.
- We want to connect with our customers to minimize disconnections.



Thank You



Appendix

AFFORDABILITY DISCOUNT PROGRAM



Eligibility: Residential electric and gas customers whose income is at or below 125 percent of the Federal Poverty Guidelines and who meet at least one of the following requirements qualify for a discount on their monthly service charge:

- Customers 60 years or older
- Customers with disabilities
- Customers with life-sustaining medical equipment
- Families with children 18 years or younger
- Have extenuating circumstances as determined by CPS Energy or the City of San Antonio.
- Seniors eligible for late fee waiver

| Family Size | 125% FPL Monthly Income | | | |
|-------------|-------------------------|--|--|--|
| 1 | \$1,342 | | | |
| 2 | \$1,815 | | | |
| 3 | \$2,288 | | | |
| 4 | \$2,760 | | | |
| 5 | \$3,233 | | | |
| 6 | \$3,706 | | | |
| 7 | \$4,179 | | | |
| 8 | \$4,652 | | | |

https://cpsenergy.com/affordability discount

SENIOR CITIZEN BILLING PROGRAM



This program provides additional time to pay their utility bill.

Eligibility:

- Must be at least 60 years of age or older
- Must be the primary CPS Energy account holder
- The program can only be applied to the customer's principal residence



DISABLED CITIZEN BILLING PROGRAM





This program provides residential disabled customers on Supplemental Security Income (SSI) additional time to pay their utility bill.

Eligibility:

- Must be the primary CPS Energy account holder.
- The program can only be applied to the customer's principal residence.

CASA VERDE



Our SaveNow Casa Verde program helps income-qualifying homeowners and renters reduce energy loss (and costs) with <u>free</u> <u>energy efficiency improvements.</u>

Possible upgrades may include wall insulation, attic insulation, air sealing, LED lightbulbs, solar screens, smoke detector, Carbon Monoxide detector and more.

 This Program is <u>not</u> a Home Repair Program – the home must be structurally sound.



CASA VERDE (CON'T)



Applicants must meet eligibility requirements:

- Must be an authorized party listed on the CPS Energy account.
- Available for homeowners and renters (with landlord approval).
- Income must be at or below 200% of the Federal Poverty Level (FPL).
- The program can only be applied to the customer's principal residence.
- The home must meet program guidelines determined through a scheduled assessment.

| Family Size | 200% FPL Monthly Income | | |
|-------------|-------------------------|--|--|
| 1 | \$2,147 | | |
| 2 | \$2,903 | | |
| 3 | \$3,660 | | |
| 4 | \$4,417 | | |
| 5 | \$5,173 | | |
| 6 | \$5,930 | | |
| 7 | \$6,687 | | |
| 8 | \$7,443 | | |

https://residential.savenow.cpsener gy.com/casaverde

BURNED VETERANS' DISCOUNT



Provides assistance up to \$94.00 on qualified electric bills to military veterans with decreased abilities to regulate their body's core temperature because of severe burns received during armed conflict or combat. The discount is effective April - October.

- To qualify, a medical military facility certification is required to determine eligibility;
- The completed application is required to be faxed by a medical facility to (210) 353-3666; and
- Medical confirmation is required every 12 months for participation.

CRITICAL CARE PROGRAM



Provides residential customers who use electrically-operated medical equipment in their homes with additional time to pay their bills.

To qualify, the applicant must:

- Confirmation from their physician indicating medical equipment is required to determine eligibility;
- The completed application is required to be faxed by a medical facility to (210) 353-3666; and
- •Medical confirmation is required every 12 months for participation.

Residential Energy Assistance Partnership (REAP)





https://www.cpsenergy.com/en/ab out-us/community/reap.html

Through a partnership between the City of San Antonio, Bexar County and CPS Energy, the Residential Energy Assistance Partnership (REAP) has helped local families with financial assistance toward their energy bills for over a decade.

Each year, CPS Energy commits \$1 million in direct customer assistance, provides marketing support, and funding for REAP.