

Train for Jobs SA Updates

August 4, 2021 (Data accurate through 8/2)

Applicant & Enrollment Numbers

1. # of individuals who have completed the preliminary intake process

- 6,186 have completed the Preliminary Intake Process
 - i. The figure decreased due to a data entry error that has been corrected. The decrease does not affect other metrics.

2. # of individuals pending enrollment in training program

- 1,648 individuals are pending enrollment in a training program.

3. Average time from intake to enrollment

- The median time from initial intake to the first day of a training program is 35 days.

4. # of individuals who have enrolled in a training program

- The table below provides a breakdown of the **3,024 trainings** that **2,903 individuals** have enrolled in, including High School Equivalency, OJT, or Short/Long-Term Workforce training through Train for Jobs SA.

Training Types	Count	%
OJT	15	0.50%
HSE	434	14.35%
Short or Long-Term	2,575	85.15%
Grand Total	3,024	100.00%

5. Program participation breakdown by industry

- The following table provides a breakdown by industry for the 2,575 trainings that participants have enrolled in for short or long-term training.

Short or Long-Term Training Industries	Count	%	Detail Summary Referral
Business	409	15.88%	Table A
IT	549	21.32%	Table B
Manufacturing/Logistics	187	7.26%	Table C
Medical	1180	45.83%	Table D
Trades	176	6.83%	Table E
Other	74	2.87%	Table F
Grand Total	2,575	100.00%	

- More detailed reports for each industry category are also provided below:

TABLE A: Detailed Business Industry Report

Business Total	Count	%
Bookkeeping/Accounting Clerk	125	30.56%
Human Resources	114	27.87%
Administrative Assistant	44	10.76%
Office Support Assistant	35	8.56%
Entrepreneurship	29	7.09%
General Business Operations	29	7.09%
Human Resources Management Cert.	25	6.11%
Business Admin Associate	4	0.98%
Bilingual Customer Service	4	0.98%
Grand Total	409	100.00%

TABLE B: Detailed IT Industry Report

IT Total	Count	%
Computer Support Specialist	99	18.03%
Full Stack Software Development	68	12.39%
Cybersecurity	66	12.02%
Customer Service Representative	44	8.01%
Comp TIA Fundamentals	41	7.47%
Systems Administrator	32	5.83%
Information Technology	31	5.65%
Security Support Specialist	27	4.92%
Google IT Support Professional	35	6.38%
IT Customer Support	24	4.37%
Data Science	22	4.01%
Information Security & Assurance	15	2.73%
Software Development	8	1.46%
Network Administrator	8	1.46%
Web and Mobile Development	5	0.91%
Dynamic Advancement Training	5	0.91%
Digital Marketing	5	0.91%
Network Support Specialist	5	0.91%
Graphic Design	3	0.55%
Computer Programming	3	0.55%
Cloud Computing	1	0.18%
Artificial Intelligence	2	0.36%
Grand Total	549	100.00%

TABLE C: Detailed Manufacturing/Logistic Industry Report

Manufacturing & Logistics Total	Count	%
Commercial Driver's License	134	71.66%
Advanced Manufacturing	16	8.56%
Logistics	15	8.02%
Professional Truck Driving	13	6.95%
Warehouse Operations	4	2.14%
Supply Chain Technician	3	1.60%
Machine Tool Operator	1	0.53%
Certified Logistics Associate	1	0.53%
Grand Total	187	100.00%

TABLE D: Detailed Medical Industry Report

Medical Total	Count	%
Medical Assistant	257	21.78%
Registered Nurse	188	15.93%
Medical Billing and Coding	138	11.69%
Phlebotomy	111	9.41%
Certified Nurse Assistant	74	6.27%
Medical Front Office	67	5.68%
Pharmacy Technician	68	5.76%
Patient Care Technician	48	4.07%
Licensed Vocational Nurse	41	3.47%
Dental Assistant	46	3.90%
Certified Rhythm Analysis Technician	40	3.39%
Radiography Tech	15	1.27%
Diagnostic Medical Sonographer	17	1.44%
Dental Hygienist	13	1.10%
Occupational Therapy Assistant	11	0.93%
Invasive Cardiac Technology	10	0.85%
Respiratory Care	9	0.76%
Physical Therapy Assistant	9	0.76%
Health Information Technology	6	0.51%
Surgical Tech	5	0.42%
Electronic Health Records Specialist	5	0.42%
Tandi Medical Apprenticeship	2	0.17%
Grand Total	1,180	100.00%

TABLE E: Detailed Trades Industry Report

Trades Total	Count	%
Electrical Trades	51	29.14%
HVAC	31	17.71%
Welding	22	12.57%
Safety Training Campaign	18	10.28%
Window Restoration	19	10.86%
Plumbing	10	5.71%
Auto Service Technician	8	4.57%
Aircraft Mechanic	5	2.86%
Diesel Mechanic	5	2.86%
Carpentry	2	1.14%
Culinary Arts	1	0.57%
Roofing	1	0.57%
Supply Chain Technician	1	0.57%
Construction	1	0.57%
Grand Total	176	100.00%

TABLE F: Detailed Report for Other Industries

Other Total	Count	%
Childcare Development Assoc.	56	75.68%
Hospitality Management	6	8.11%
Educator Prep Program	6	8.11%
Paralegal	4	5.41%
Pending Partner Data Entry	2	2.70%
Grand Total	74	100.00%

6. # and % of enrolled participants who have completed their certification/training program

Training Status	Count	% of Total
Complete	900	31.00%

7. # and % of enrolled participants who have NOT completed certification/training program

Training Status	Count	% of Total
Dropped	28	0.97%
In Progress	1,975	68.03%

Stipends

1. **#/% of participants receiving stipends within expected time frame**
 - Our data system does not track when individuals receive their stipends but does track if they receive one. 2,045 residents have received stipends while in training.
2. **Allocated amount for stipends spent as of (date)**
 - \$5,750,179 through June 30, 2021 (update available after 8/15).

On the Job Training (OJT) Update

1. **Employers participating**
 - The following 64 employers have slots available for On the Job Training:

Business Hosting OJT	Industry
A New Life For A New Generation	Professional
Advanced Healthcare	Healthcare
Allied Healthcare	Medical
Artisan Oddities & Entertainment	Sales
Axxon Services Inc.	HVAC
Bestica	IT
Caring Solutions	Medical
Carvajal Agencies	Insurance
Carvix	Automotive
Comfort Suites Alamo Riverwalk	Customer Service
Consolidated Installation Support, LLC	Construction
Costa Solutions	Transportation
Crosspoint at The Summit	Customer Service
Cruising Kitchens	Hospitality
Davies Entertainment	Hospitality
Davila Pharmacy	Medical
Digital Creative Institute	Marketing
Division Laundry	Cleaning
Dynamic Advancement	IT
Eagle One Towing	Towing
Element Kombucha	Manufacturing
EO2 Concepts	Manufacturing
Forma Automotive	Manufacturing
Full of Grace Marketing	Professional
GLO's Home Store Furniture	Retail
Hero Assemblers	Manufacturing
INCELL Corporation	Medical
Intensity Paint	Construction
Jorge Herrera Law Firm	Professional

Business Hosting OJT	Industry
Light Wings Promotions	Marketing
Naomi Child Development Center	Childcare
Nissei Plastics	Manufacturing
NuPak Medical/Katena	Medical/Manufacturing
San Antonio Sports Medicine	Medical
Palacio Del Rio	Hospitality
Pearsall Law Firm, PLLC	Customer Service
Platinum Aviation	Aerospace
Randolph's Lawn Care	Construction
RCNL, LLC	Warehousing
RDR Flooring Services	Construction
Reed Candle Company	Administrative
RX Technology	IT
S.A Leadership Academy	Education
SAT Energy	Manufacturing
SSG Hotel	Hospitality
Sterling Foods	Manufacturing
Steven & Sons	Manufacturing
Tandi Medical	Medical
The Social Being	IT
The Vision Source	Manufacturing
TL Abbott Investments	Financial
Treco Enterprises	Construction
True Flavors	Food
Toyotetsu (TTTX)	Manufacturing
Unifirst	Production
Veracity Professional Services Group	Manufacturing
Visionworks	Manufacturing
VT San Antonio Aerospace	Aerospace

Joyson Safety Systems	Manufacturing
La Estrella Home Care	Medical
Law Office of Jerry Trevino	Professional

Zeitgeist Wellness Group	Medical
ZH Airport Hotel	Hospitality
ZH Landmark Center Hotel	Hospitality

Participant Enrollment

1. # of applicants who have been placed with an employer

- 15 individuals have begun participating in an OTJ Training Program with Workforce Solutions Alamo. Alamo Colleges District is currently working with HOLT CAT to connect some participants as well.

Wraparound Support Services

1. Current Case Management Participant Ratios

- Each Train for Jobs SA participant receives case management for their duration in the program. Case management services include, but are not limited to assistance with goal setting, identification of career pathways, referrals to supportive services, and job readiness coaching. Current case management participant ratios for participating agencies (as provided by partners) are:

Agency	Participants Per Case Manager
Alamo Colleges District	75 - 100
Chrysalis Ministries	50
Family Service	65
Project Quest	120
Restore Education	80
Workforce Solutions Alamo	71

2. Types of issues/obstacles participants are experiencing

- Train for Jobs SA partner agencies document these barriers during intake and refer participants to resources either within their own organization or externally.
- The most common issues that participants request assistance with upon joining the program are:
 - Trouble paying rent, mortgage, and utility bills
 - Childcare
- Some less common requests include financial assistance for the following:
 - Textbooks
 - Work uniforms
 - Tools needed for skilled trades programs
 - Transportation
 - Food

Employment

1. # and % of participants who have been connected to employment

- Out of those that successfully completed their training, 258, or 28.67% have gained employment. An additional 131 individuals were connected to employment through TfJSA without attending a formal training program, but rather received case management or wrap-around services to gain employment. In total, 389 individuals that have participated in the TfJSA program are now employed.

2. Breakdown of employment by industry/ employer

- The following table provides a breakdown of the industries that participants have been placed in after participating in the TfJSA Program:

Industry	Count	%
Business	65	16.71%
IT	35	9.00%
Manufacturing & Logistics	38	9.77%
Medical	101	25.96%
Trades	49	12.60%
Other	82	21.08%
Pending Partner Data Entry	19	4.88%
Total:	389	100.00%

Top 10 Employers	Count
Methodist Hospital	30
JR Ramon Demolition	18
Toyotetsu Texas, Inc	10
American IT Resource Group, Inc.	7
University Health System	6
Family Service	4
Conduent State & Local Solutions	4
TaskUS USA LLC	4
Baptist Health System	3
Stevens and Sons	3
City of San Antonio	2

3. Median wage across employed participants

- The median wage for all individuals placed in a job through the TfJSA program is \$14.00/hour.
- All individuals are placed in career paths that have the potential for at least \$15/hour wages in the near future.

4. # of participants earning at least \$15 per hour and higher

- 173 individuals are earning at least \$15/hour in their job placement.